



# Supplier Comparison Checklist

At 0800 Sunshade we pride ourselves on the quality of our products and the professionalism of our service. It's not always easy, when wading through a pile of quotes, to sort the professionals from the cowboys.

That is why we have come up with the following handy reference to allow you to “compare apples with apples” and take the guesswork out of selecting your weather protection supplier.

0800 Sunshade	Supplier 2	Supplier 3	What you should expect from your weather protection supplier
✓			<b>A thorough site analysis.</b> We use the latest 3D design software to determine that the chosen weather protection product and site best serves your needs.
✓			<b>Premium quality materials that stand the test of time.</b> For example, our shade cloth offers up to 99% UV-B block and up to 97% shade (depending on the colour you choose). It has been tested under Australian standards to have an AAA grade quality and it has been problem-free in NZ for 10 years.
✓			<b>Ongoing maintenance and product support.</b> Seasonal cleaning and repair work are additional services we can provide. We are no “fly-by-nighters”. 0800 Sunshade have been in existence for a number of years and we plan to stick around for a number more.
✓			<b>Minimal disruption to your school routine.</b> Our onsite goal is to be as unobtrusive as possible. Our worksites are tidy, our installers are professionals who behave accordingly and follow all the necessary health and safety procedures to protect both themselves and your students and staff.
✓			<b>Expert installers who are knowledgeable and well-informed of council requirements.</b> We have a vast understanding of what your local council expects, we coordinate with council inspectors and we can advise you about the processes involved in obtaining resource consents and permits. In some cases, we'll even do it for you!
✓			<b>Product assurance.</b> Our products all come with warranties. For example, our shade sails have a 1 year manufacturers warranty and a 10 year UV degradation warranty on the shade fabric.
✓			<b>Comprehensive quotes with no hidden costs.</b> We provide you with a very comprehensive quote that covers all known costs, so you don't have any nasty surprises at the end of the project.
✓			<b>Award-winning workmanship.</b> We have been recognised as setting extremely high standards in the world of weather protection. This is demonstrated by the OFPANZ National Awards we have won in 1999, 2001, 2002 and 2004 under the category of tension membrane structures.
✓			<b>Engineer-certified structures.</b> All our sun structures have been certified by engineers. Holding an engineers report ensures: <ol style="list-style-type: none"> <li>1. Safety and durability: an engineer has designed and certified our sunshades as being durable and safe. Because of this, sourcing a permit should be speedy and hassle-free.</li> <li>2. Cost minimalisation: because our products are engineer certified, there are no additional engineers' costs to pay.</li> </ol>

We hope the process of purchasing and installing your weather protection product is hassle-free and rewarding. Should you require any information or advice to assist you in choosing your supplier, give us a call - it's free! We love to talk about weather protection and are always willing to share our expertise.

Your Team at 0800 Sunshade  
[www.sunshade.co.nz](http://www.sunshade.co.nz)